



# **ALLIED MEMBERSHIP MEANS BUSINESS**

505 - 386 Broadway :: Winnipeg, MB :: R3C 3R6

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www.mhal.ca <a href="mailto:info@mhal.ca">info@mhal.ca</a>

# **Allied Membership Application**

For companies that provide pr	oducts & services to hotels.			
Company Name:				
Mailing Address:				
City/Town:		Province:	Postal Code:	
Website:		Phone & toll-free:		
Key staff to be listed in th	e annual printed Membersh	nip Directory		
Primary contact:	Position:	En	nail:	
Name:	Position:	En	nail:	
About Your Company				
Choose up to 5 industry ca Category list is located on I	· · · · · · · · · · · · · · · · · · ·			
one of the many advertising	ase provide us with a short so g benefits to all MHA memb Longer paragraphs will be e	ers, this information		
Allied Membership (pleas	e choose one option)			
Benefits include a	ember (\$350 + 5% GST) I listing in our Membership Orking opportunities at annua	Directory, exclusive	advertising access ar Golf Tournament and	in our newsletter and Convention.
As an Allied Partn website (www.mha	artner (\$800 + 5% GST) er, you'll continue with all th 1.ca), a full year of advertisin cory, highlighted listing on our	g in our monthly nev	vsletter, listing as an A	llied Partner in the next
Please indicate type of pay	ment: Cheque Enclo	osed Visa	MasterCard	AMEX
Card #:			Exp.:/	CVV
Statement of Membership	)			
standing. I/we acknowledge	nbership in the MHA. I/we age that dues are payable for the subject to the bylaws (as m	ne duration of our co	ntinued participation ir	
Name		Signature		Date

Manitoba Hotel Association has been the voice of hotels since 1927. Our mission is to serve the needs and promote the common interests of the hotel and accommodation industry in Manitoba.

We have the strongest association membership in Canada... 85% of full-service Manitoba hotels are members, as are a large number of limited service and non-traditional accommodation properties. An Allied Membership allows suppliers to interact with, support, and improve sales to our member hotels.

### Benefit From an Allied Membership in a Variety of Ways

#### **Personal contact**

We have various social events throughout the year which Allied members are encouraged to attend.

Our social events including our Golf Tournament and Annual Convention give Allied members an opportunity to establish rapport with members of the hotel industry.

With our social events, we also offer great sponsorship opportunities. You can put your name on a golf hole, a table at one of our dinner events or even a keynote speaker.

If you have an idea that you think would benefit our members we would love to hear it.

#### First hand knowledge

Our industry continues to grow despite a number of challenges to the hotel marketplace in recent years.

Our monthly newsletter gives valuable insight to the issues affecting your hotel customers and the strategies our industry is taking.

#### Savings & discount plans

You can participate in special savings programs exclusively for MHA Members and Allied Members.

Take advantage of the group buying power of Manitoba hotels and get Long Distance for 2.5 cents per minute, 24/7, no fixed term, no strings attached.

For more member benefits, please visit www.mhal.ca/benefits

#### **Promotional & Sponsorship Opportunities**

In addition, our monthly newsletter, available in print & email, provides a valuable advertising opportunity for Allied Members.

As an Allied Member, you will receive our annual Member Directory, which lists all our Hotel and Allied Members, their addresses, phone numbers and the names of key contacts and owners.

Within the Directory, we'll list your company in the highlighted Allied Members section. Members will see your company's information, phone numbers, and a paragraph about your products & services.

#### Learn more

Visit us at **www.mhal.ca** or call us at (204) 942-0671 or (888) 859-9976

The Manitoba Hotel Association is dedicated to being the **recognized leader in** influencing the future direction, growth, and excellence of the hospitality industry.

The Manitoba Hotel Association upholds the values of **Professionalism**, **Accountability, Service Excellence, Respect, Innovation, Honesty, Embracing Our Diversity, and Fair and Ethical Principles.** 



# Manitoba's Trade Show for hotels, restaurants, bars & foodservice

The MHA & MRFA Trade Show is presented by the Manitoba Hotel Association and the Manitoba Restaurant & Foodservices Association. The show is managed by the MHA.

Exhibit at the trade show, and you'll meet qualified new leads face to face, and quickly learn more about them and how you can best serve them. Your customers can see, hear, feel, smell and taste products. You can build relationships, and talk with the customers you can't always visit as often as you'd like.

We work hard to promote the trade show to management and senior staff at hotels, motels, restaurants, bars, clubs, legions and other food service establishments. In surveys after each of our last seven shows, more than 80% of exhibitors said they plan to return the following year.

Only members get preferred booth rates at the trade show. Call our office for more information or visit **www.OneShow.ca** 





# **Advertising Order Form**

The MHA sends out a newsletter by email on the last Thursday of every month to all members. Learn about important developments for the hotel industry, MHA events, new programs, new members, and other information that is of interest to members.

If you wish to advertise in the monthly MHA newsletter, contact Jeremy Leroux at the MHA office at 1-888-859-9976.

### WEBSITE AND NEWSLETTER ADVERTISING OPPORTUNITIES



## **MHA Newsletter Advertising**

Full Ad with Logo (w: 142px by h: 75px)

- 1) 1 month duration \$150.00
- 2) 4 month duration \$500.00

### **MHA Newsletter Allied Insert**

Sponsor insert article in newsletter (100 word max.)
Includes a link to a specified URL or PDF file.

- 1) 1 month duration \$250.00
- 2) 4 month duration \$800.00



### **Web Site Advertising**

Full Ad with Logo (w: 238px by h: 75px)

- 1) 1 month duration \$250.00
- 2) 4 month duration \$800.00

## **Category Codes**

**AC** Accounting Systems

**AI** Air Conditioning

AL Alarms, Security Systems & Locks

**AM** Amenities

AR Architecture & Design

**AS** Associations

**AT** Automated Teller Machines (ATM's)

**BQ** Baking Equipment & Supplies

**BP** Bar Supplies & Equipment

**BV** Bathroom & Restroom Renovations

**BL** Bathtub Liners

**BA** Beds & Bedding Accessories

**BE** Beer

**BD** Beverage Dispensing Equipment

BN Beverages, Non-Alcoholic

CK Cakes & Cookies

**CR** Carts & Carriers

**CG** Case Goods

**CB** Cash Registers & Business Systems

**CE** Cheese

CI China

**CL** Cleaning Equipment

**CH** Cleaning & Housekeeping Services

**CP** Cleaning Products

CO Coffee, Tea & Chocolate Products & Equipment

**CM** Communication Systems

CS Computer Software & Equipment

CD Condiments, Seasonings & Salad Dressings

**CT** Construction & Renovation

**CN** Consulting

**CU** Cooking Equipment & Utensils

**CY** Cutlery

**DA** Dairy Products

**DB** Debit & POS Terminals

**DS** Design

**DE** Desserts & Baked Goods

**DV** Digital Video

**DG** Dishwashing & Glasswashing Equipment

**DR** Draperies

**ED** Education & Training

**EL** Electrical

**EG** Energy Management

**EE** Entertainment Equipment & Services

**EF** Entrees

FI Financial Services

FS Fish & Seafood

FH Flatware & Dinnerware

FC Floor Coverings

FL Floor Care & Carpet Cleaning

FZ Frozen Foods

FV Fruits & Vegetables

FF Furniture

FO Furniture - Outdoor

**GA** Games & Gaming Equipment

GC Gift Cards & Prepaid Cards

**GL** Glassware

**HK** Housekeeping Services

IC Ice Cream Products & Equipment

IM Icemakers, Dispensers & Crushers

**IN** Insurance

IT Internet

**KI** Kitchen Renovations

**LE** Laundry Equipment & Supplies

**LT** Lighting

LN Linens, Towels & Napkins

LQ Liquors, Wines & Spirits

MA Mats & Matting

MK Marketing & Promotion

**ME** Meats

PI Paints

**PA** Paper Products

PH Payroll & Human Resource Management Systems

**PV** Personal Protective Equipment

PE Pest Control

PS Point of Sale & Scanning

PL Pools & Spas

PO Poultry & Eggs

PD Printing & Duplicating

**PR** Promotions

**PM** Property Management

RC Recycling & Waste

RF Refrigeration Equipment & Services

RS Restaurant Service & Specialty Supplies

**RR** Bathroom Equipment & Services

SA Safety & Medical

SE Security Systems

SH Storage, Moving & Shelving

SI Signs

**SN** Snack Foods

SM Sound & Music

SO Soups & Sauces

TE Telephone Systems

TV Televisions, Video & Radios

**TR** Training & Development

**UN** Uniforms, Aprons & Clothing

**UP** Upholstery & Upholstery Cleaning

VA Vacuums

VM Vending Machines & Products

**VE** Ventilation Equipment

VL VLT's

WT Water